

# Alameda County Sheriff's Office

Lakeside Plaza, 1401 Lakeside Drive, 12<sup>th</sup> Floor, Oakland, CA 94612-4305



## Gregory J. Ahern, Sheriff

Director of Emergency Services  
Coroner - Marshal

July 9, 2015

Honorable Board of Supervisors  
County of Alameda  
1221 Oak Street, Suite 536  
Oakland, California 94612-4305

Dear Board Members:

**SUBJECT:** AWARD A CONTRACT FOR FOOD SERVICES DELIVERY, REQUEST FOR PROPOSAL NO. 901240; AMOUNT: \$19,097,148

RECOMMENDATION:

Approve and authorize the Purchasing Agent to execute a contract, for Master Contract No. 901240, Procurement Contract No. 11293, with Aramark Correctional Services, LLC (Principal: Tim Barttrum; Location: Philadelphia, PA) to provide food services delivery to the Alameda County Sheriff's Office, for the approximate term of 08/01/15 – 07/31/18, in the amount of \$19,097,148.

DISCUSSION/SUMMARY:

The Alameda County Sheriff's Office (ACSO) is responsible for the care, custody, and control of inmates incarcerated at Santa Rita Jail and Glenn E. Dyer Detention Facility. These two facilities house up to 4,800 inmates and ACSO is required to provide three meals a day to these individuals. ACSO's main detention facility, Santa Rita Jail in Dublin, operates a fully functional commercial-grade kitchen/production facility. This kitchen facility utilizes inmate labor to produce all meals provided to the inmate population and inmates at court service locations within Alameda County.

In addition to providing food services to the inmate population, services are also provided to staff members. Staff members assigned to detentions and corrections are required to remain at their assigned facility for their entire shift. Due to this requirement, food services for staff meals are prepared and served on-site in a staff dining room atmosphere at the Oakland and Dublin facilities.

SELECTION CRITERIA/PROCESS:

*The ACSO has determined that the County does not currently have the resources to provide inmate food service delivery.*

*The ACSO worked with General Services Agency (GSA)-Procurement & Support Services to develop and issue a Request for Interest (RFI). The RFI was issued on April 28, 2014, to approximately 2911 subscribers to GSA Goods and Services-Current Contract Opportunities*

mailing services via E-Gov, including certified Small Local Emerging Businesses (SLEB). The RFI was posted on the GSA Current Contracting Opportunities website for approximately 150 days and resulted in two responses. Subsequently, a Request for Proposal (RFP) was issued on September 2, 2014; posted on the website for 66 days; sent to the 16 responders and 2944 subscribers to the E-Gov Goods and Services-Current Contract Opportunities mailing service. Two mandatory site visits and bidders conferences were held and were attended by two vendors.

On November 7, 2014, two responses to the RFP were received. All responses were evaluated by the County Selection Committee (CSC) comprised of: one representative from the Alameda County Sheriff's Office, one representative from the Alameda County Probation Department, and one representative from the San Francisco Sheriff's Department. Both vendors that submitted a proposal were interviewed by the CSC. A maximum total of 550 evaluation points were available for this RFP.

Aramark Correctional Services, LLC. was the highest scoring qualified vendor and has agreed to subcontract 15% of the contract to Atlantis Food Services, Corp. (Principal: Anton Haddad; Location: Union City; Certified Small: 07-91050; Expiration: 05/31/16) to provide paper products and dry groceries and 5% of the contract to LeBlanc Dairy (Principal: Joseph C. LeBlanc; Location: Oakland; Certified Small: 10-00190; Expiration: 06/30/17) to provide dairy and juice.

The following is a summary of the evaluation:

<i>Vendor</i>	<i>Location</i>	<i>Local</i>	<i>SLEB</i>	<i>Evaluation Points</i>
<i>Aramark Correctional Services, LLC.</i>	<i>Philadelphia, PA</i>	<i>N</i>	<i>N</i>	<i>493.33</i>
<i>Trinity Food Services</i>	<i>Oldsmar, FL</i>	<i>N</i>	<i>N</i>	<i>296.52</i>

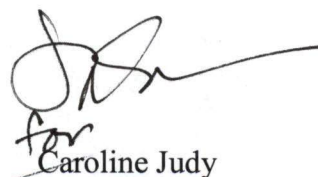
FUNDING:

Appropriations for this contract are included in the ACSO FY 2015-16 Budget and will be requested in future budget years. No additional appropriations are required, and there will be no increase to net County cost.

Respectfully submitted,



Gregory J. Ahern  
Sheriff/Coroner



Caroline Judy  
Acting Director, General Services Agency

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Attachment

cc: Susan S. Muranishi, County Administrator  
Steve Manning, Auditor-Controller/Clerk-Recorder  
Donna R. Ziegler, County Counsel



FOOD SERVICES DELIVERY  
RFP No. 901240  
AUGUST 1, 2015 – JULY 31, 2018

<i>Vendor</i>	<i>Location</i>	<i>Dollar Value of Contract Award</i>	<i>Local Participation</i>		<i>SLEB Participation</i>	
			<i>Percentage</i>	<i>Dollar Amount</i>	<i>Percentage</i>	<i>Dollar Amount</i>
<i>Aramark Correctional Services, LLC</i>	<i>1101 Market Street Philadelphia, PA 19107</i>	<i>\$19,097,148</i>	<i>20%</i>	<i>\$3,819,430</i>	<i>20%</i>	<i>\$3,819,430</i>

<i>SLEB Subcontracting Information</i>			
<i>Atlantis Food Services, Corp. Anton Haddad Certified Small Certification No. 07-91050 Valid through: 05/31/16</i>	<i>30470 Whipple Road Union City, CA 94587</i>	<i>15%</i>	<i>\$2,864,572</i>
<i>Leblanc Dairy Joseph C. LeBlanc Certified Small Certification No. 10-00190 Valid through: 06/30/17</i>	<i>4073 Oak Hill Road Oakland, CA 94605</i>	<i>5%</i>	<i>\$954,858</i>